



SAVANT PHARM

Press Dossier
2009

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1. THE COMPANY.

Savant Pharm is a company of national assets. It was born as *Laboratorios Fabop* in 1993, in the City of Arroyito, Province of Córdoba.

With a pronounced constant growth since it was created, in 2004 it starts an evolution process to become **Savant Pharm**; a company committed to people's health, the community and the environment, which produces medicines with world-class technological equipment, infrastructure and services.

1.1 Company Structure

Savant Pharm has more than 200 collaborators. Professional pharmacists, chemists, biochemists and engineers contribute with their knowledge to the improvement of people's quality of life through the production and marketing of medicines.

The organization is made up by the general management, eleven operative managements, and each of them with their corresponding area main offices and operative main offices:

General Management

MBA Mauro G. Bono

General Commercial Manager

Ing. Federico Svriz

Commercial Management

Farm. Walter E. Visconti

Retail Commercial Management

Guillermo Auditore

Institutional Sales Management

Pablo Novoa

OTC Commercial Team Leader

Hernán Bono

Supply Chain Management

Ing. Hernán Giovanini

Plant Management

Ing. Pablo Kassar

Engineering Management

Ing. Mario Galliano

Administrative and Financial Management

Cr. Leandro Roberi

Human Resources Management

Bioq. Ivanna Mandolesi

Technical Management

Bioq. Verónica R. Gregorio

Quality Management System Manager

Pablo Tristany

1.2 Mission

Contributing to improve people's health through specialized medicines by being a pharmaceutical lab that can transcend future generations.

1.3 Vision

Growing with sustainability to be the most attractive option to our clients and contributing to the development of our people and the community where we act.

1.4 Values

- Client Orientation
- Natural Inclination towards Leadership
- Proactivity
- Excellence
- Quality
- Respect for People
- Interest for the community

2. OUR LINES AND PRODUCTS

Savant Pharm offers a wide range of medicines for the treatment of diseases affecting the **cardiovascular, locomotive, digestive, metabolic, respiratory and nervous systems**.

Whether in pharmacies or in public and private medical institutions, the excellence of our products can be appreciated in each of our lines:

2.1 OTC Line: This line is made up by four main brands, renowned and demanded by consumers. Its success is based on its formulation, design and integral promotion. The OTC brands are:

- **Gripaben:** www.gripaben.com.ar
- **Tostop:** www.tostop.com.ar
- **Ibuxim:** www.ibuxim.com.ar
- **Lyncis**

2.2 FABOP Line: We make medicines of proven therapeutic effectiveness, which provide **effectiveness and confidence** for the patient, together with a profitable substitution alternative for the pharmacist.

www.fabop.com.ar

2.3 Vitarum Line A line designed exclusively to public and private **medical institutions** focused on providing **proven quality at highly competitive prices**.

3. PRODUCTIVE UNITS

Savant Pharm has two showcase plants of 5,000-square-metered covered-surface devoted to the production of specialized medicines, on a on a 90,000-square-metered lot. These are: **Plant of Solid and Liquid Medicines and Plant of Antibiotic Medicines**

The design of the plants respond to international norms of pharmaceutical engineering, with lineal lay out, one-way processes flow and state-of-the-art technological equipment, and with quality systems under GMP norms; this guarantees that the whole productive process, from the entrance of the supplies to the finishing of the product, is done under the highest quality standards.

3.1 Plant of Solid And Liquid Medicines

In this plant, non sterile solid and liquid pharmaceutical forms are produced. To this purpose, we have two segregated production lines that allow for the production of tablets, coated tablets, solutions, suspensions and extemporaneous suspensions.

The solids section has the capacity to produce 50 million tablets monthly. To achieve this, the section has machinery capable of reliable and ascertainable operative processes that are in synch with international quality norms.

The liquids section has two lines for the manufacturing and fractionation of solutions and suspensions that are produced in stainless steel homogenizing reactors built under GMP norms.

3.2 Plant of Antibiotics

This productive unit is totally isolated from the previous one and has autonomy with respect to all its services. It has a surface of 16,15 square feet (1500 m2) and it is where solid pharmaceutical forms, such as tablets, coated tablets and extemporaneous suspensions, are produced under betalactamic active principles¹.

Production is done under **environmental conditions of low humidity and controlled temperature** which allow production under **betalactamic** active principles such as clavulanic acid².

¹ **Betalactamic antibiotics:** are semi synthetic bactericidal medicines that are characterized by inhibiting the cell wall synthesis in microorganisms.

² **Clavulanic Acid:** are antibiotics of simpler structure than the one of the penicillin sometimes combined with it to counteract resistance in bacteria.

4. COMMITMENT TO THE ENVIRONMENT

Completely conscious of the importance of **preserving, improving, protecting and defending the environment** through a secure and controlled management, the productive units of **Savant Pharm** have the most advanced methods of Treatment of Dangerous Waste and filtering equipments, in order to treat the exhaust air and achieve an almost null emission of particles to the atmosphere.

Searching for a sustainable development of the organization and environment, the solid wastes are classified and then sent to sanitary landfill or rather incinerated. Besides, **Savant Pharm** has relevant authorizations as generator of dangerous waste under register N° 354, issued by *Agencia Córdoba Ambiente*.

4.1 Collection, Transportation and Treatment of Dangerous Waste

All waste generated by **Savant Pharm** is carefully selected according to the previously established classification, into: **non dangerous waste and dangerous waste**.

The dangerous wastes are placed in special containers supplied by Operadora TAYM S.A. company, which has habilitation issued by the Ministerio de Salud y Ambiente, where they are treated through a stabilization and inertization process into hazardous waste landfill.

4.2 UIC Eco Program

At present, **Savant Pharm actively participates in** ECO-UIC; a program to promote Environmental Management organized by UIC (Unión Industrial Córdoba) intended to organizations that interpret the environmental impact as one of their main worries in relation to the community and the environment.

5. RELATIONSHIPS WITH THE COMMUNITY

Savant Pharm is closely bonded to the community of the El Tío city. The main purpose of this bond is a true and constant **financial, social and environmental development**.

In this way, the company expresses its commitment to the community not only as a main source of employment but also as an entity devoted to the development and quest for solutions that can **foster and promote** the above mentioned development.

5.1 A Case in Point

During the year 2004, there was a housing shortage in the area originated by a big number of highly qualified professionals and collaborators moving there to become involved in the industrial activity of **Savant Pharm**.

Consequently, Savant Pharm and the City Hall of El Tío started working together in search for immediate solutions. In this way, 17 of the houses in the provincial housing agenda of the year 2005 and, in a historical national support, 61 of the houses in the federal housing plan were built in El Tío. This caused a 12% housing rise in the town.

At present a program of seminars open to the community (El Tío) is being carried out by healthcare professionals through the development and exposition of recommendations, aiming at training, preventing diseases and improving the life quality of women, men and families. Some of the topics dealt with are: Prevention of Breast Cancer, Febrile Syndromes, Influenza-virus Vaccination, Depression, "Bulimia and Anorexia" Eating Disorders, Alcoholism and Drug Addiction, Burns, Nicotine Poisoning and Family Planning, among others.

These seminars consist in the implementation of workshops and physical activities after each seminar; trekking, biking, among others.

5.2 Activarse Savant Pharm

"**Activarse Savant Pharm**" is a Corporate Social Responsibility Program through which activities, policies and tools are developed to allow Savant Pharm to accomplish its commitment with the community, contributors, clients and suppliers, generating a triple impact on economic, social and environmental spheres.

With **Activarse Savant Pharm** we actively take part in the solution of challenges typical of the society where the company interacts, in order to cooperate so as to obtain a more prosperous and stable environment.

6. AWARDS, CREDITS AND HONORS

6.1 Bronze Award and Quality Credits

On November 27th, 2007, the Government of the Province of Cordoba together with the *Unión Industrial de Córdoba* honored the industrial management implemented by **Savant Pharm during that year with the** Bronze Award and Quality Credits. This way, Veronica Gregorio, Technical Manager, and Mauro Gaston Bono, General Manager, were in charge of receiving those awards from the hands of the Governor of the Province of Cordoba, José Manuel De La Sota.

Likewise, the *Ministerio de Producción y Trabajo* of the Province honored **Savant Pharm for the development and implementation of the Quality Systems in the production of** specialized medicines.

The *Cámara de Comercio Exterior de Córdoba (Cacec)* and the *agencia ProCórdoba* celebrated the 2008 year-end dinner with the classic awards ceremony on the Export Day. Among other honored companies, **Savant Pharm received the Innovation award.**

7. CONTACT US

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